



ASIAN INFRASTRUCTURE
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MDB Heads of Procurement Meeting

London 2024

Sustainable Public Procurement Forum

17 September 2024

Venue: European Bank for Reconstruction and Development

Five Bank Street, London, E14 4BG

Enquires: HOPLondon24@ebrd.com

WEBEX LINK: <https://ebrd.webex.com/ebrd/j.php?MTID=m224b1dc97822ee9068e38ec2c6ed899a>

Meeting number (access code): 2398 015 6814

Meeting password: 2JJqagbr4@3





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European Bank for Reconstruction and Development



**Jan Jackholt, Director
Procurement Policy and Advisory Department
European Bank for Reconstruction and Development**

Welcome to the MDB Heads of Procurement (HoP), Sustainable Public Procurement Forum. I am delighted to open today's discussions on behalf of the European Bank for Reconstruction and Development (EBRD). Today, we stand at a critical juncture in our collective journey towards more sustainable procurement practices. Today's sessions will provide an in-depth exploration of innovative strategies, practical tools, and collaborative efforts shaping the future of sustainable public procurement. We have a robust agenda ahead, with insightful presentations and dynamic discussions, and I am confident that our collective expertise will drive meaningful progress in this essential field. Let's make the most of this opportunity to learn, share, and push the boundaries of what sustainable procurement can achieve.

**Jeff Taylor, Deputy Director General & Chief Procurement Officer
Procurement, Portfolio and Financial Management Department
Asian Development Bank**



We are delighted to see this sustainable procurement event. I would like to extend my thanks to my HoP colleagues that have made this possible, most especially EBRD for hosting this event.

This builds upon the [Joint Statement](#) issued by the Heads of Procurement (HoP) of 12 Multilateral Development Banks on sustainable public procurement initiatives. This was endorsed at the last HoP meeting [Manila, 2023].

Given the growing imperative to balance economic growth, social equity, and environmental conservation, it is crucial to recognize the profound implications of how we procure.

Sustainable procurement is not just a business practice; it is a pathway to a more responsible, equitable, and resilient future. Today we report on our commitments and progress on developing procurement strategies and tools on carbon measurement, the setting and evaluation of sustainability criteria, our advocacy work and with it, knowledge capture and dissemination. We will also over today and the following HoP meeting, map out our next steps.





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AGENDA

17 SEPTEMBER 2024	Sustainable Public Procurement Forum	Location
08:30-09:00 (All times are British summer time)	Registration Coffee	EBRD lobby 16th floor networking area
09:00-09:10	Welcome and introduction: Dirk Plutz, EBRD Jan Jackholt, EBRD Jeff Taylor, ADB	
09:10-10:40	Morning - Session 1: HOP Sustainable Public Procurement Sub-Working groups summary 1.1 <u>Carbon Estimation</u> : the group is moving on with discussions and the help of a consultant. It is planned to present carbon estimation/measurement options in a procurement procedure to the HoPs meeting, some of which will remain work in progress. Presenter: Andrew Cochrane, World Bank 1.2 <u>Evaluation criteria</u> : a catalogue of criteria which can be used. Presenter: Constantino Longares Barrio, CEB 1.3 <u>Case studies</u> : the group will showcase various case studies from different members of the MDB HOP SusPP WG, provide an update on the proposed framework on collating case studies focusing on developing context from the WG and beyond (including the client countries we work with), and the QA process going forward. Presenter: Jenny Yan Yee Chu, ADB Moderator: Jeff Taylor, ADB	16.28/16.29/16.30
10:40-11:00	Break	Networking area
11:00-12:30	Morning - Session 2: The Role of the Procurement Cycle in Sustainable Public Procurement This session will explore the role of the procurement cycle, from project preparation to contract management. Discover the latest evaluation tools and approaches, and learn how to incorporate sustainable provisions into contracts. Gain	

	<p>insights into best practices for managing contracts to ensure sustainability throughout the procurement process.</p> <p>Moderator: Graeme Clark, EBRD</p> <ul style="list-style-type: none"> • Graeme Clark - Associate Director, Policy Advisor, Procurement Policy and Advisory Department, European Bank for Reconstruction and Development • Evgeny Smirnov - Associate Director, Policy Advisor, Procurement Policy and Advisory Department (EBRD) • Julie Farmer - Consultant, World Bank • Jingrong He - Senior Procurement Specialist, Sustainability and Fiduciary Solutions Department, Asian Infrastructure Investment Bank • Majed M. El-Bayya, Procurement Manager, Middle East and North Africa Region, the World Bank • Hugo Fonseca - Co-founder, Head of Claims, Dispute Avoidance and Resolutions, Adept Solutions 	
12:30-14:00	Official Photo Lunch	Networking area
14:00-15:30	<p>Afternoon - Session 3:</p> <p>Engaging with construction market to advance resource efficiency and circular economy agenda – perspectives from industry, government and MDB</p> <p>Discussion on the role of sustainable procurement in promoting resource efficiency and circular economy with a particular focus on green construction materials, waste minimisation, and advancing the net-zero agenda. Hear from the insights from public and private sector and international organisations on:</p> <ul style="list-style-type: none"> • how market shaping policy and other procurement interventions can engage industries on this agenda, • explore challenges and successes in different settings, and • discuss how MDBs can lean in on market engagement. <p>Moderator: Jenny Yan Yee Chu, ADB</p> <p>Jenny Yan Yee Chu, Procurement Specialist, Asian Development Bank</p> <ul style="list-style-type: none"> • Dr Mervyn Jones, Circular Economy and Sustainable Procurement Expert • Dr Andrew Minson, Director of Concrete and Sustainable Construction -Global Cement and Concrete Association 	16.28/16.29/16.30

	<ul style="list-style-type: none"> • Sonia Da Fonseca, Senior Procurement Specialist, European Investment Bank • Miguel Portilla, Head of infrastructure sustainability office, ACCIONA • Soledad (Sol) Reeve, Sustainable Procurement Expert – UNIDO 	
15:30-16:00	Break	Networking area
16:00-17:30	<p>Afternoon Session 4:</p> <p>Monitoring and Impact of Sustainable Public Procurement</p> <p>In the quest for a greener and more sustainable future, public procurement plays a crucial role. This panel will delve into the monitoring and impact assessment of sustainable procurement practices, providing a comprehensive overview of why this is essential and how it can drive positive change. We will explore the significance of tracking procurement activities and their outcomes, shedding light on how sustainable procurement can contribute to environmental protection, social equity, and economic resilience.</p> <p>Moderator: Adriana Salazar Cota, IDB</p> <ul style="list-style-type: none"> • Adriana Salazar Cota - Senior Procurement Specialist, Operations Financial Management and Procurement Services Office, Inter-American Development Bank • Barbara Morton, Senior Expert, MA, MCD, MIHM • Farid Yaker, Senior Expert, Sustainable Procurement • Yolanda Saito, International Expert, Net Zero Operations & Supply Chains • Jesper Pedersen, Director, Procurement Division 1 • Procurement, Portfolio and Financial Management Department, Asian Development Bank 	16.28/16.29/16.30
17:30	Closing remarks: Dirk Plutz, EBRD	
18:00	<p>Cocktail reception</p> <p>Attendees at the Sustainable Public Procurement Forum and the Heads of Procurement are invited to join for a drinks reception.</p>	EBRD Level 12



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Session 2 -The Role of the Procurement Cycle in Sustainable Public Procurement



Graeme Clark

**Associate Director, Policy Advisor, Procurement Policy and Advisory Department
European Bank for Reconstruction and Development**

Graeme is a Senior Procurement Advisor in the European Bank for Reconstruction and Development (EBRD). Since joining EBRD in 2003, he initially the role of an operational procurement specialist based in EBRD’s Infrastructure Business Group, where he was responsible for assisting and advising EBRD clients on procurement and contracting arrangements for a wide range of projects under EBRD financed projects in the transport sector. He was subsequently appointed to the Bank’s Procurement Policy and Advisory Department where he provides policy and specific project implementation and risk management advice to the Bank’s operational teams and the Bank’s clients. In his current role he has taken the lead in the MDB working group established to develop a paper of the topic of abnormally low tender prices. Prior to joining EBRD, Graeme was engaged as a procurement consultant under several World Bank funded projects in the FSU. Graeme is a graduate member of the Chartered Institute of Procurement and Supply (MCIPS).

**Julie Farmer, Consultant
World Bank**



Julie Farmer is a Procurement Consultant in the World Bank’s Operations Policy and Country Services team engaged to support the Bank’s strategic procurement improvement projects across the World Bank’s \$80billion operations portfolio. She is currently leading a project developing a suite of procurement tools to help the Bank’s clients achieve their net zero ambitions.

Prior to joining the World Bank, Julie spent over 20 years in the English environmental public sector. Most recently as the Chief Legal Officer for Natural England (a non-governmental public body) where she was a member of the Executive Management Team. In that role she reported to the Board and liaised with senior civil servants and Government Ministers. Her experience includes leading on a wide range of commercial, governance and sustainability issues often of a national interest.

In 2020 Julie joined the procurement team at the World Bank as a consultant where, she was engaged to implement Bank Facilitated Procurement (BFP), a new form of procurement for the Bank, which saw circa. \$200M of critically needed medical equipment and PPE successfully delivered to the Bank’s Borrowers during the COVID pandemic. The role included negotiating contract terms with over 25 globally recognized medical suppliers, working with commercial logistics providers and UN agencies to deliver goods expeditiously during lockdowns and in a volatile market; crisis management of the procurement of life saving medical equipment for India; research and analysis to support the development of new focus areas including vaccine consumables, cold chain equipment and vaccine deployment services; and latterly utilizing the BFP mechanism to deliver critical medical equipment into Ukraine via Poland during the on-going conflict with Russia.

Most recently, Julie has been involved in development of the Bank’s new Evaluating Bids and Proposals Guidance; the roll out of a global training package on the wider use of rated criteria for international procurements; the development of the Bank’s Sustainable Procurement Policy and Sustainable Procurement Guidance and supporting e-learning materials; and developing sustainability focused contract clauses for Borrowers to use in national procurements. She is currently leading a project developing a suite of procurement tools to help the Bank’s clients achieve their net zero ambitions.





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Evgeny Smirnov
Associate Director, Policy Advisor, Procurement Policy and Advisory Department
EBRD

Evgeny is an associate director, policy advisor, working at the EBRD Procurement Policy and Advisory Department.

He coordinates the policy dialogue with the governments of the Bank's countries of operation in respect of public procurement and construction sector. He also provides policy and specific project implementation and risk management advice to the Bank's operational teams and clients across all sectors and countries of the Bank's operations. Evgeny also leads Analytics and Digital hub team of the Department, which manages project implementation data, a global EBRD client e-procurement portal and internal management information systems.

He is a member of EBRD-UNICTRAL Taskforce, OECD/MAPS Steering Committee and TAG as well as OECD/ACN monitoring teams for selected countries. He was a reviewer of the FIDIC standard forms of contract (2017).

Evgeny reads lectures on project management, procurement and construction law at Universities of Rome (Tor Vergata), Stuttgart, Belgrade and Milan as well as European Academy for Taxes, Economic and Law in Berlin.

Since 1993 for four years Evgeny worked at the Ministry of Foreign Economic Affairs of Russia on large construction and irrigation projects in the Middle East and Africa.

After joining the Bank in 2000, for ten years he worked at the Infrastructure Business Group on numerous projects in many of the Bank's countries of operation, being responsible for developing project delivery strategies, advising and assisting clients during projects implementation on the associated risk management issues.

Prior to joining EBRD, Evgeny was a procurement consultant on several World Bank funded projects in Russia in different sectors, including transport, environmental protection, agriculture and health sector, working closely with different Federal Ministries and Agencies of the Russian Federation.

He possesses a Masters Degree (with honours) in water sector management and environmental engineering by Moscow State University of Environmental Engineering. He also holds a diploma in government procurement management by National Research University Higher School of Economics, Moscow.





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Jingrong He
Senior Procurement Specialist
Sustainability and Fiduciary Solutions Department
Asian Infrastructure Investment Bank



Jingrong is a seasoned procurement professional with over 20 years of experience in Multilateral Development Bank (MDB) procurement. Her work at AIIB primarily focuses on the procurement of transport, water, and energy projects. She also represents AIIB at multiple procurement events and technical working groups.

Before joining AIIB, Jingrong was a Senior Procurement Specialist at the World Bank's Beijing Office, where she was responsible for the procurement fiduciary aspects of World Bank-financed projects in China and Mongolia. Additionally, she actively participated in and contributed to the dialogue on government procurement policy for policy updates and reforms.

Jingrong holds an LLM in Public Procurement Law and Policy, a Masters of Engineering in International Engineering Project Management, and a Master's of Commerce in International Professional Accounting.



Majed M. El-Bayya
Procurement Manager Middle East and North Africa Region
World Bank

Majed obtained his PhD and Master's degrees in civil engineering—Hydraulics from the University of Missouri-Columbia, MO, USA and his B.Sc. in Civil Engineering from Birzeit University, Palestine. Dr. El-Bayya has worked extensively on country public procurement reviews, country public procurement reforms, fiduciary review and led/participated in several studies and research on public procurement. He has provided many capacity building trainings on World Bank procurement procedures and contract management. He also worked as Global Lead Procurement Specialist working in the Prosperity Governance Global Practice, Sr. Operation Officer and Sr. Procurement Specialist in several countries in the Middle East and North Africa, Europe and Central Asia and South Asia region. Before joining the World Bank in 1997, Dr. El-Bayya was Director-General of Research and Development at the Ministry of Housing in Palestine, worked with a local consulting firm and an adjunct assistant professor at a university in Gaza.





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Hugo Fonseca
Co-founder, Head of Claims
Dispute Avoidance and Resolutions, Adept Solutions

Hugo is a Chartered Civil Engineer with over 25 years' experience in the engineering and construction industry, during which he led teams on a wide range of projects in various continents. From coastal and marine works to large scale developments, complex infrastructures schemes, residential and commercial building complexes, and hospitality projects including high rises. Hugo has been appointed to steer projects back on track, or to reset relationships between parties, to facilitate disputes avoidance and resolution, and is regularly appointed as independent expert witness in dispute resolution processes.

Hugo holds a MSc in Civil Engineering, an LLM in Construction Law and Arbitration and is listed in the FIDIC President's List of Approved Adjudicators. He is the chairperson of FIDIC's Task Group 23 preparing the FIDIC Carbon Emission Management Guidance for the FIDIC Contracts Suite, in which FIDIC presents mechanisms for the active management of carbon emissions throughout the entire project lifecycle.





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Session 3 – Engaging with Construction Market to Advance Resource Efficiency and Circular Economy Agenda – perspectives from industry, government and MDB



Jenny Yan Yee Chu
Procurement Specialist, Asian Development Bank

Jenny is a Procurement Specialist at the Asian Development Bank. She is the focal for sustainable procurement in ADB, coordinating different workstreams to mainstream this in ADB operations through guidance notes development, thematic and sector based tools, capacity building, country diagnostics, market outreach, as well as monitoring and reporting. Jenny is a chartered professional engineer and an admitted barrister and solicitor of the High Court of New Zealand.

Dr Mervyn Jones
Circular Economy and Sustainable Procurement Expert



Dr Mervyn Jones is a circular economy and sustainable procurement expert who works half-time for the Dutch Government in the Circular economy Team of the Rijkswaterstaat. The rest of the time he works as a sustainable procurement consultant for national and local governments, and is currently supporting the European Investment Bank in their Sustainable procurement work.



Dr Andrew Minson BEng (Hons) DPhil CEng FStructE FICE
Director of Concrete and Sustainable Construction -Global Cement and Concrete Association

Andrew is Director of Concrete and Sustainable Construction at the Global Cement and Concrete Association (GCCA) where he is responsible for the global net zero delivery strategy, collaboration with multilateral government initiatives such as IEA, OECD, WEF and the UN high level Champions Breakthrough Agenda and developing coalitions to communicate the positive role concrete plays in delivering the UN sustainable development goals. Prior to joining GCCA he was responsible for The Concrete Centre in the UK - a cement and concrete industry funded organisation which worked with the design and construction community on why and how to use concrete for sustainable outcomes.

Andrew graduated in Civil Engineering from University of Queensland before completing a DPhil at University of Oxford as a Rhodes Scholar. He enjoyed 10 years as an engineer with ARUP based in their London office working on architect led building projects around the world. He is active in the global Institution of Structural Engineers having served on both council and board.





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Sonia Da Fonseca
Senior Procurement Specialist
European Investment Bank

Sonia currently serves as Senior Procurement Specialist at the Procurement Office of the European Investment Bank, where she leads policy work related to Circular Public Procurement, Gender Responsive Public Procurement, and Innovation Procurement. She represents the EIB on the Advisory Group of One Planet Network Flagship Initiative: Mainstreaming Circularity in the Construction Sector Leveraging the Power of Public Procurement. Furthermore, she is responsible for the development of the Project Procurement Training Curricula for EIB internal and external audiences, and for leading the EIB procurement support to EIB operations in Ukraine. Prior to join EIB, she was a Senior Procurement Specialist at the World Bank, overseeing implementation of project procurement in the Caribbean region. Sonia has over 20 years’ experience in procurement in the private sector, within the construction industry, and public sector, where she held positions in the World Bank and International Atomic Energy Agency. She holds a MSc in Civil Engineering and a MPA in International Development and is CIPS certified.

Miguel Portilla

Head of infrastructure sustainability office, ACCIONA



Environmental engineer, specialised in occupational risk prevention and quality. He is currently responsible for sustainability at ACCIONA Infrastructure, implementing the company’s Sustainability Master Plan in its Water, Construction and Concessions businesses and leading the decarbonization strategy and compliance with the sustainability objectives of our infrastructure projects at a global level. He is responsible for the application and consolidation of the ESG risk and opportunity analysis system in each of the projects and for ensuring its alignment with ACCIONA’s sustainability strategy in each of our projects.



Soledad (Sol) Reeve
Sustainable Procurement Expert – UNIDO

Soledad (Sol) is a sustainable procurement expert at UNIDO IDDI programme. Prior to that, she served as Senior Advisor at Natural Resources Canada. Sol has practiced green procurement for fifteen years. She has developed environmental policy and procedures in all major procurement categories. Sol also helped British Columbia’s Climate Action Secretariat develop an incentive program to encourage BC’s cement companies to meet or beat new emission intensity benchmarks. Most recently she is exploring how to account for life cycle carbon emissions in the public procurement process. Sol is a Member of Canada’s 2019 Clean50 Award in the public sector category, and the inaugural winner of Clean50’s Sustainable Procurement Award.





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Session 4 - Monitoring and Impact of Sustainable Public Procurement



Adriana Salazar Cota

Senior Procurement Specialist, Operations Financial Management and Procurement Services Office, Inter-American Development Bank

Adriana is a Senior Procurement Specialist at the Operations Financial Management and Procurement Services Office at the Inter-American Development Bank. She has 19 years of experience in the analysis, design, and implementation of public policy with expertise on public investment, project economic appraisal, energy infrastructure, social policy, public procurement, and sustainability.

Prior to the IDB she collaborated with the Mexican Federal Government as Director of Economic Studies at the Public Procurement Unit where she worked on the design and implementation of the new public procurement system, winner of the United Nations Public Service Awards.

She was also Deputy Director of investment projects in energy as an expert on socio-economic evaluation and Deputy Director of Public-Private Partnerships for energy infrastructure in the Ministry of Finance.

Adriana graduated with honours in economics from the Monterrey Technologic Institute in Mexico with complementary studies in Örebro University in Sweden and Yale University in the United States as well as specialization courses in Harvard Extension School and the Massachusetts Institute of Technology. She holds a master's in public administration and social policy from the London School of Economics and Political Science.

Barbara Morton

Sustainable Procurement International



Barbara is the founding Director of Sustainable Procurement Limited, specialising in helping organisations embed sustainability in their procurement and supply chain management activities. She provides advice to national governments, procurement organisations and companies internationally. Over the past 20 years Barbara has developed and delivered training programmes, including e-learning packages on sustainable procurement and procurement for innovation in more than 40 countries.

Current and recent clients include the World Bank, the Organization of American States & Inter-American Development Bank, African Development Bank and the Scottish Government.

She held the position of Project Manager of the UK Task Force on Sustainable Procurement and from 2005 to 2011 was Technical Advisor to the United Nations Task Force on Sustainable Public Procurement, led by Switzerland. During this time, she helped develop methodologies for embedding sustainability into procurement and for measuring and monitoring sustainable procurement at country and organisational level.

Since 2011, Barbara has been advising the Scottish Government on sustainable procurement, and she currently provides technical input to its Climate and Procurement Forum. Her company has developed Sustainable Procurement Tools, guidance and mentoring programmes, to support public bodies throughout Scotland. Barbara chaired an Advisory Group on environmental and social issues as part of the Procurement Reform (Scotland) Act of 2014, having previously conducted a review of Scotland's policies, strategies and systems.





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Barbara is on the Scottish Government’s Community Wealth Building Bill Steering Group and is an Advisory Board of an academic research project entitled ‘Buying Social Justice’. She had 15 years of experience in procurement and supply management in the UK’s National Health Service, as well as research and advisory roles in sustainable procurement at Manchester Business School.



**Farid Yaker, Senior expert
African Development Bank**

Farid, senior expert, is specialised in the support to emerging countries in the development and implementation of Sustainable Public Procurement policies. He periodically performs consultancy work for renowned institutions such as AFD/Expertise France, the World Bank, the African Development Bank, the Asia Development Bank or the ILO International Training Centre.

Farid led the work of UNEP on SPP from December 2008 to March 2023. As such, he directed the publication of numerous UNEP publications including the periodical Global SPP Reviews and the SPP Implementation Guidelines. Farid Yaker supervised the development of the SDG 12.7.1 methodology and the first two data collection exercises in 2020 and 2022.

Farid taught Agricultural economics at the University of Blida, Algeria from 1988 to 1990. He then joined the international NGO Enda (Environmental Development Action) after the Rio summit that he attended in 1992. Farid took the direction of the European office of Enda in 2000 before joining UNEP.

He holds a master’s degree in Agricultural Economics from the University of California at Davis, USA.

**Yolanda Saito
International Expert, Net Zero Operations & Supply Chains**



Yolanda is an international lawyer, civil engineer and tech entrepreneur with 20+ years professional experience. She works at the intersection of law, sustainability, data science and technology. She specializes in advising the public and private sector to develop data-driven approaches to building sustainable operations, supply chains, projects and investments.

Yolanda was the lead researcher and co-author of the World Bank publication on “Green Public Procurement: An Overview of Countries’ Green Procurement Practices”. She has conducted diagnostics of sustainable procurement systems in 60+ countries with the Asian Development Bank and World Bank, guiding and training teams of national experts.

She is a skilled speaker and facilitator that has designed and led training programs on carbon measurement and sustainable procurement for several United Nations agencies and the World Bank and private companies worldwide, with a focus on the construction and infrastructure sectors. She coaches Legal Counsel in the world's largest organizations to launch and measure sustainable supply chain programs with Lawyers for Net Zero (now "General Counsel Sustainability Forum"). Yolanda advises the development of AI-driven technology solutions for GHG accounting and life-cycle assessments through Impacti, a sustainability tech firm.





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She holds a Juris Doctor (law) from the University of Ottawa and Bachelors of Applied Science (civil engineering) from the University of British Columbia. She is an Attorney of Law with the New York State Bar.

Jesper Pedersen
Director, Procurement Division 1
Procurement, Portfolio and Financial Management Department
Asian Development Bank



Mr. Jesper Pedersen is the Director of Procurement Division 1 of ADB's Procurement, Portfolio and Financial Management Department. His division covers ADB's portfolio in Central, West and South Asia. Jesper has been with ADB for over 11 years. He initially joined ADB in December 2009 in the former Central Operations Services Office (now PPF) as a Procurement Specialist and was responsible for procurement support in ADB's Southeast Asia Department until 2019, where he became responsible for ADB procurement policy development. In addition, Jesper led the department's response to Covid-19 pandemic and provided guidance during contract negotiations for all active APVAX projects.

He has more than 20 years' experience in developing procurement policies and procurement strategies as well as managing large procurement portfolios covering multiple sectors including energy, transport, climate change, electoral support, and IT. He completed his master's degree in Development and International Relations from Aalborg University, Denmark and obtained his bachelor's degree in Public Administration from Aalborg University, Denmark.

Thank you for attending the MDB Sustainable Public Procurement Forum. If attendees would like more information about the work of the Sustainable Public Procurement Working Group, please contact Jenny Yan Yee Chu, Procurement Specialist, Asian Development Bank ychu@adb.org

